



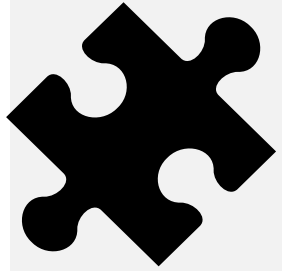
City & County of San Francisco
Ethics Commission



LOBBYIST INFORMATIONAL SESSION

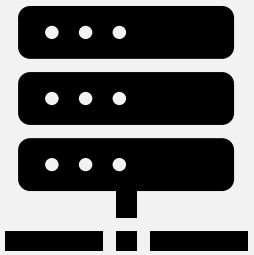
Ethics Commission Engagement & Compliance Division

Introduction



Building Blocks

- Lobbyist Qualification
- Glossary



Disclosure + Program Statistics

- Disclosure Details
- Lobbyists Stats
- Filing Compliance
- Guides



Lobbyist Qualification

Contact Lobbyist is an individual that:

- Makes five or more contacts in a calendar month with officers of the city and county on behalf of their employer.
- Makes one or more contacts in a calendar month with officers of the City and County on behalf of any person who pays or who becomes obligated to pay the individual or the individual's employer for lobbyist services.

Expenditure Lobbyist is any person:

- Who makes payments totaling \$2,500 or more in a calendar month to solicit, request, or urge other persons to communicate directly with an officer of the City and County in order to influence local legislative or administrative action.
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Glossary

- Contact
- Local legislative or administrative action
- Officer of the City and County
- Economic Consideration



Disclosure Obligation

Registration Statement due within five days of qualification or change

Monthly Statement – Due on the 15th of every month after registered

Registration Statement

- Name of Lobbyist
- Employer/Firm
- Period of Representation
 - Client
 - Departments to be Lobbied
- Business Interests
- Decision Makers (CEO, Partners, Ownership Interest)

Monthly Statement

- Campaign Contributions
- Economic Consideration
- Contacts
 - Client
 - Description of Administrative or Legislative Action
 - Date + Name + Department of Officer Contacted
- Payments to Influence



Program Statistics

	Registered Lobbyists	Registration Statements	Monthly Statements	Timely Filings
2023	248 Contact Lobbyists 2 Expenditure Lobbyists	CL - 47 New/379 A EL - 1 New/ 2 A	CL - 2507 / 54 A EL - 17 / 2 A	98.4% 2485/2526 (41 - 1.6% Late)
2022	238 Contact Lobbyists 4 Expenditure Lobbyists	CL - 52 New / 287 A EL - 2 A	CL - 2403 / 67 A EL - 39 / 1 A	98.3% 2401/2442 (41 - 1.7% Late)
2021	237 Contact Lobbyists 6 Expenditure Lobbyists	CL - 67 New / 385 A EL - 4 New / 2 A	CL - 2284 / 147 A EL - 49 / 2 A	97.4% 2273/2333 (60 - 2.6% Late)
2020	206 Contact Lobbyists 12 Expenditure Lobbyists	CL - 28 New/ 407 A EL - 11 New / 1 A	CL - 2161 / 60 A EL - 66	96.9% 2157/2227 (70 - 3.1% Late)



Program Statistics cont.

	Economic Consideration	Contacts	Payments to Influence	Campaign Contributions
2023	\$12,165,584 reported by 331 clients	2885 contacts for 272 clients	\$243,715 paid by 2 ELs	\$9,600 by 22 sources
2022	\$13,131,155 reported by 381 clients	3625 contacts for 292 clients	\$249,996 paid by 4 ELs	\$667,271 by 46 sources
2021	\$12,749,139 reported by 412 clients	4398 contacts for 332 clients	\$296,839 paid by 5 ELs	\$6,950 by 4 sources
2020	\$10,625,713 reported by 375 clients	3503 contacts for 312 clients	\$448,532 paid by 12 ELs	\$17,922 by 25 sources



Guides



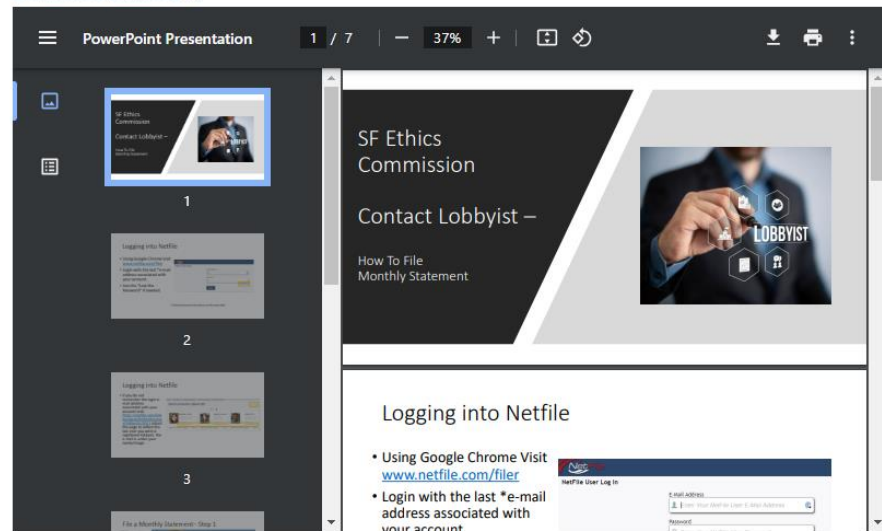
Contact Lobbyist: Guide | How to File Monthly Statement

Posted on July 19, 2021 (Updated April 21, 2023)



This guide was produced by the San Francisco Ethics Commission. It contains step-by-step instructions illustrating how to file a monthly lobbyist statement.

[Click here to download PDF](#)



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Guide | How to Review Lobbyist Contacts in Public Portal

Posted on January 13, 2022 (Updated April 21, 2023)



This guide was produced by the San Francisco Ethics Commission. It contains step-by-step instructions illustrating how to search for and review lobbyist contacts in the Public Portal.

[Click here to download PDF](#)



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Thank You